

## Message Text

UNCLASSIFIED

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21

ACTION COME-00

INFO OCT-01 EUR-12 NEA-09 ISO-00 EB-07 /029 W

----- 033304

R 290735Z MAR 75

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 2749

INFO AMEMBASSY BEIRUT

AMEMBASSY KUWAIT

AMEMBASSY PARIS

UNCLAS ABU DHABI 0664

E.O. 11652: N/A

TAGS: EAIR, BTIO, TC

SUBJ: ABU DHABI AIRPORT DEVELOPMENT

REF: (A) ABU DHABI 519 (B) STATE 66587 (NOTAL)

1. AIRPORT EXTENSION PROJECT HAS TAKEN CURIOUS TURN.  
LOW BIDDER THIS COST-PLUS CONTRACT WAS AL-KHARAFI (KUWAIT)  
AT ABOUT 100 MILLION DIRHAMS (25.5 MILLION DOLLARS).  
HOWEVER, ABU DHABI GOVERNMENT UNWILLING ACCEPT COST-PLUS  
METHOD, AND HAS ASKED CONSULTANT PREPARE COMPLETE SET OF  
SPECIFICATIONS FOR FIXED-PRICE INTERNATIONAL TENDER.

2. NEW SPECIFICATIONS SHOULD BE READY ABOUT MIDDLE OF  
APRIL. SUGGEST INTERESTED FIRMS DESIRING FURTHER INFORMATION  
INQUIRE DIRECTLY FROM AIRPORT DE PARIS, PROJECT  
CONSULTANTS, IN PARIS.

3. FYI: COST-PLUS METHOD FOR THIS CONTRACT WAS INNOVATION  
AND HOPEFUL SIGN THAT ABU DHABI GOVERNMENT MIGHT ABANDON  
ITS OBSESSION WITH FIXED-PRICE CONTRACTS. WHEN CONSULTANT  
ORIGINALLY PREPARING EXTENSION PLANS, GOVERNMENT WAS IN  
GREAT HURRY TO COMPLETE THIS PROJECT. HOWEVER, AS OFTEN  
HAPPENS, SENSE OF URGENCY HAS RECEDED AND GOVERNMENT HAS  
REVERTED TO TRADITION OF FULL SPECIFICATIONS AND FIXED  
PRICES. END FYI.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, AIRPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ABUDH00664  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750110-0464  
**From:** ABU DHABI  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t1975034/aaaaadnc.tel  
**Line Count:** 60  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ABU DHABI 519, 75 STATE 66587  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** hartledg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 JUN 2003  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ABU DHABI AIRPORT DEVELOPMENT  
**TAGS:** EAIR, BTIO, TC  
**To:** STATE  
**Type:** TE  
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